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Glovsky and Glovsky  
Project Attorney



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Cell Signaling Technology  
Chief Operating Officer



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Cell Signaling Technology  
Director of Sustainability



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HGA  
Architecture



Matthew Connors  
Hancock Associates  
Civil Engineering



Lynne Giesecke  
Studio 2112  
Landscape Architecture



Greg Keller  
Columbia  
Construction





# Manchester Planning Board

Craig Thompson  
Chief Operating Officer  
March 11, 2024



Cell Signaling  
TECHNOLOGY®



# Our Mission

Deliver the world's highest quality research products to accelerate biological understanding and enable personalized medicine.

Conduct our business in ways consistent with social and environmental responsibility.



# CST Vital Statistics



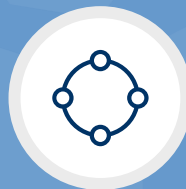
Founded in  
1999 by  
Michael J. Comb,  
PhD



Products  
distributed in  
60+ countries



Headquartered  
in Danvers,  
Massachusetts,  
USA



Regional offices in  
Shanghai, Tokyo,  
and The Netherlands



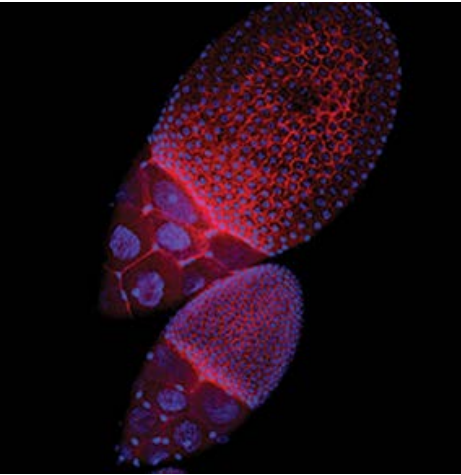
Over 700  
Employees  
worldwide



Products cited  
in over 155,000  
publications



INNOVATIVE  
SCIENCE



BEST IN CLASS  
PRODUCTS



ENGAGED  
EMPLOYEES



SOCIAL  
RESPONSIBILITY



## Our Values

Our corporate values are the cornerstones of the company and form the basis of our decision making, leadership and culture.

[Innovative Science](#) | [Best in Class Products](#) | [Engaged Employees](#) | [Social Responsibility](#)



# Products That Enable Scientists to Better Understand Disease

**CELL SIGNALING TECHNOLOGY**

## Deciphering Cancer

Antibodies to evaluate how cell death and survival impacts tumor development and progression



ApoE3 Alzheimer's Akt  
GSK3 $\beta$  ApoE4  
Insulin Endosome  
Diabetes Aging  
IR Metabolism

**Cell Signaling TECHNOLOGY**

## Tumor Immunology

examining the microenvironment



**Cell Signaling TECHNOLOGY**

## Immunolabeling for Neurodegenerative Diseases

Live Webinar: Wednesday, October 28, 11am EDT

**Li-Huei Tsai, Ph.D.**  
Pioneer Professor of Neuroscience, The Picower Institute for Learning and Memory, Broad Institute, Senior Associate Member, Department of Brain and Cognitive Sciences, Massachusetts Institute of Technology

**Raphael Rozenfeld, Ph.D.**  
Development Sciences, Cell Signaling Technology

## A Company of Problem Solvers



## A Culture of Caring





# A Longstanding Commitment to Environmental & Social Responsibility



## Protecting the Environment

- First life science member of **1% for the Planet**
- Net-zero emissions by 2029
- Sustainable & recyclable packaging
- Energy & waste management programs
- Grants and funding for environmental organizations



## Supporting our Communities

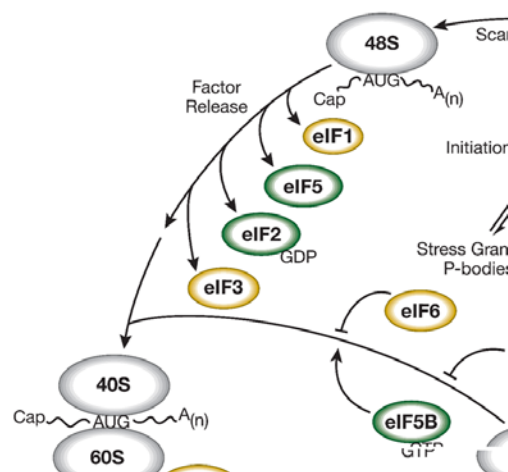
- Employee-driven volunteering and giving
- Global disaster relief
- Grants and funding for community support organizations
- Social justice actions
- Support for the arts



## Inspiring the Next Generation of Scientists

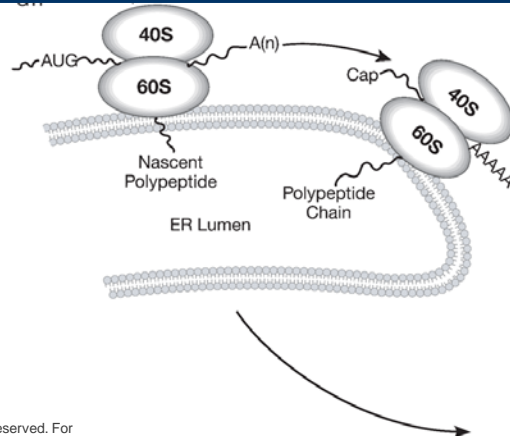
- Scholarships for STEM students
- Grants to support local K-12 STEM education and STEM education nonprofits
- Rising Black Scientists Awards
- Internship programs
- Equipment donations for reuse





Doing good science is important.

So is just doing good.





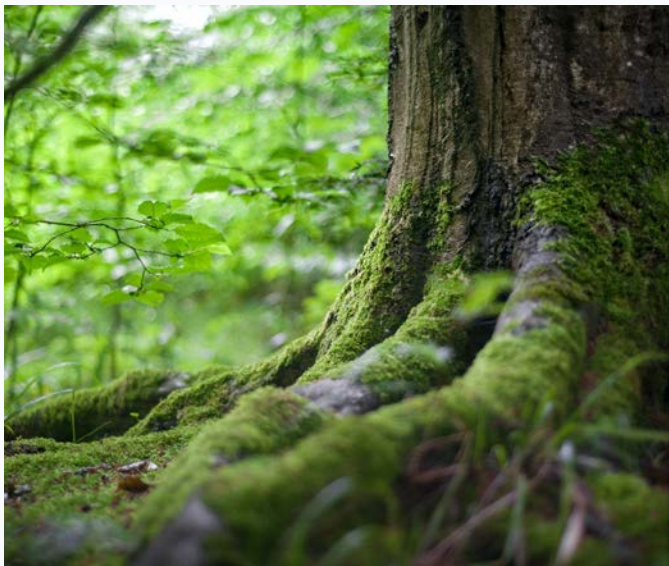
# Expanded Facilities are Needed to Support Our Mission



- Serving our customers and supporting our mission requires us to increase our investment in Research and Development
- Our facilities in Danvers and Beverly are near capacity
- The Atwater Ave site provides CST with the opportunity to restore a blighted piece of property and support the long-term growth of CST
- Employment at the site would be 175-200 at the outset, growing to approximately 500 upon the completion of Phase II

# Impact on the Environment or Community Safety

CST has a long track record of corporate responsibility and environmental sustainability. Every decision made by the company considers environmental impact and safety.



- CST is in good standing with all regulatory bodies
- CST is registered as a Small Quantity Generator for hazardous waste that is collected and removed by a licensed third party
- CST wastewater is non hazardous and pH neutralized prior to discharge
- CST does not work with infectious diseases. Biosafety Level 2 (BSL2) allows our labs to work with human cells and tissues that are commonly used in laboratories in industry and academia

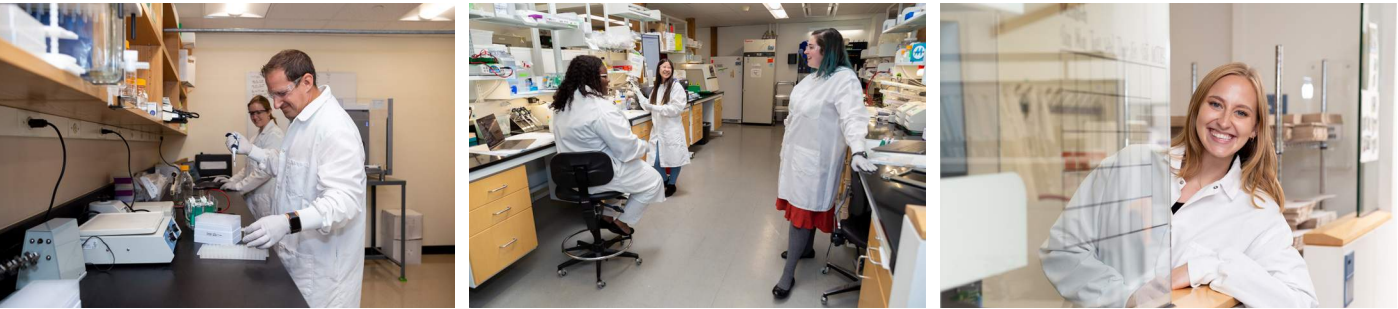






# PROJECT GOALS

- INNOVATIVE CAMPUS FOR THE FUTURE
- CELEBRATE UNIQUE SITE AND RESTORE THE ECOSYSTEM
- TOWARDS A NET ZERO CARBON BUILDING AND SITE
- FOSTER WELL-BEING OF EMPLOYEES AND VISITOR
- INTEGRATE INTO THE COMMUNITY



# PROJECT TEAM & CONSULTANTS

HGA

studio2112  
LANDSCAPE ARCHITECTURE

T R I A

BRA+



ACENTECH



CDC  
CURTAINWALL DESIGN CONSULTING



JENSEN HUGHES

ColburnGuyette  
Foodservice design

WILLOWDALE ASSOCIATES

COLUMBIA

HANCOCK  
ASSOCIATES

DFTA

GLOVSKY  
Counselors-at-Law

Fort Point Associates, Inc.  
Urban Planning Environmental Consulting Project Permitting  
A TETRA TECH COMPANY

TEC  
The Engineering Corp



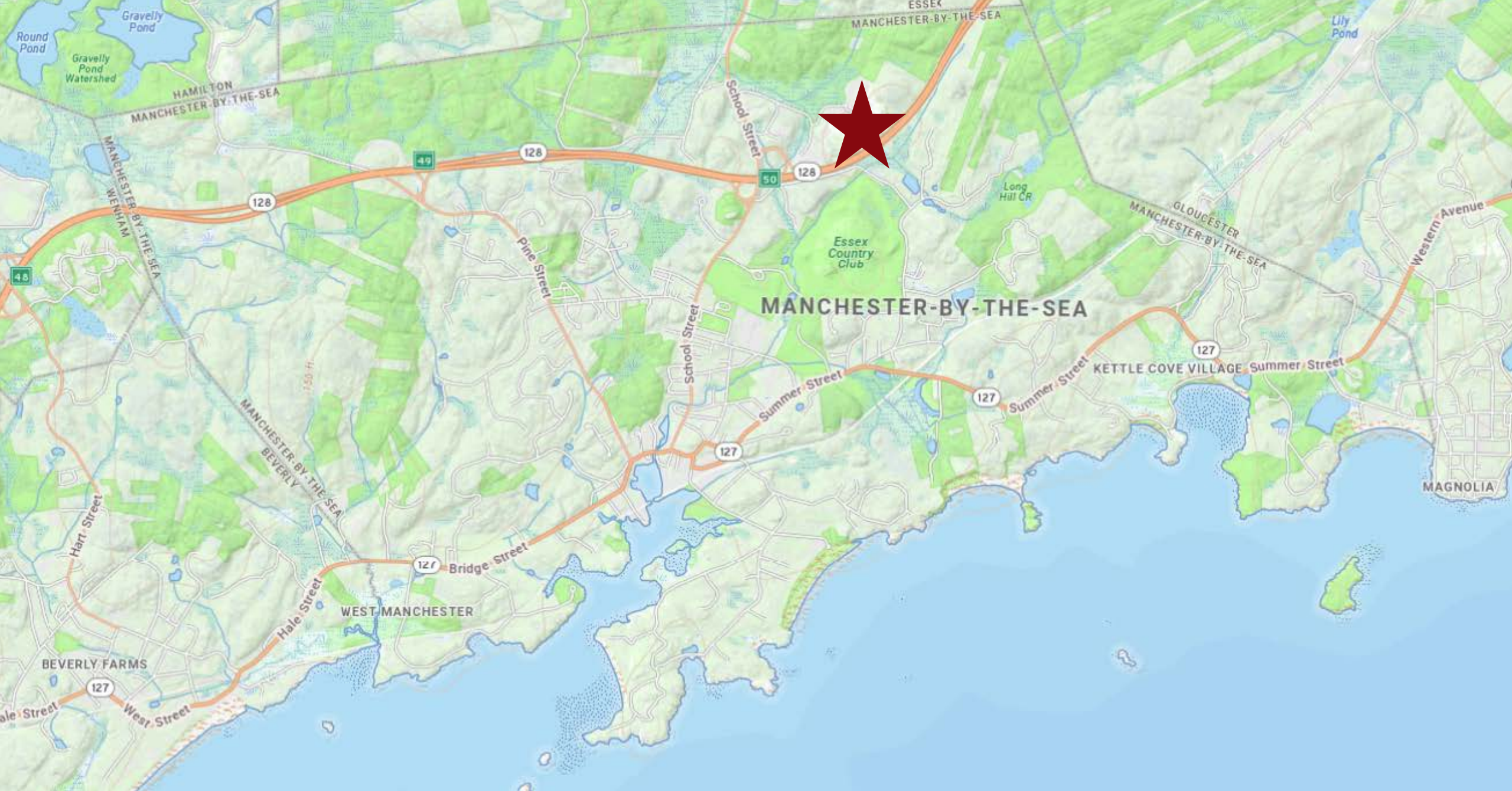


**ILLUSTRATIVE MASTER PLAN**



Meeting	1	2	3	4	5
General Overview	★				
Traffic		★			
Civil			★		
Landscape			★		
Environmental				★	
Financial					★
Geothermal					★
Presentation					







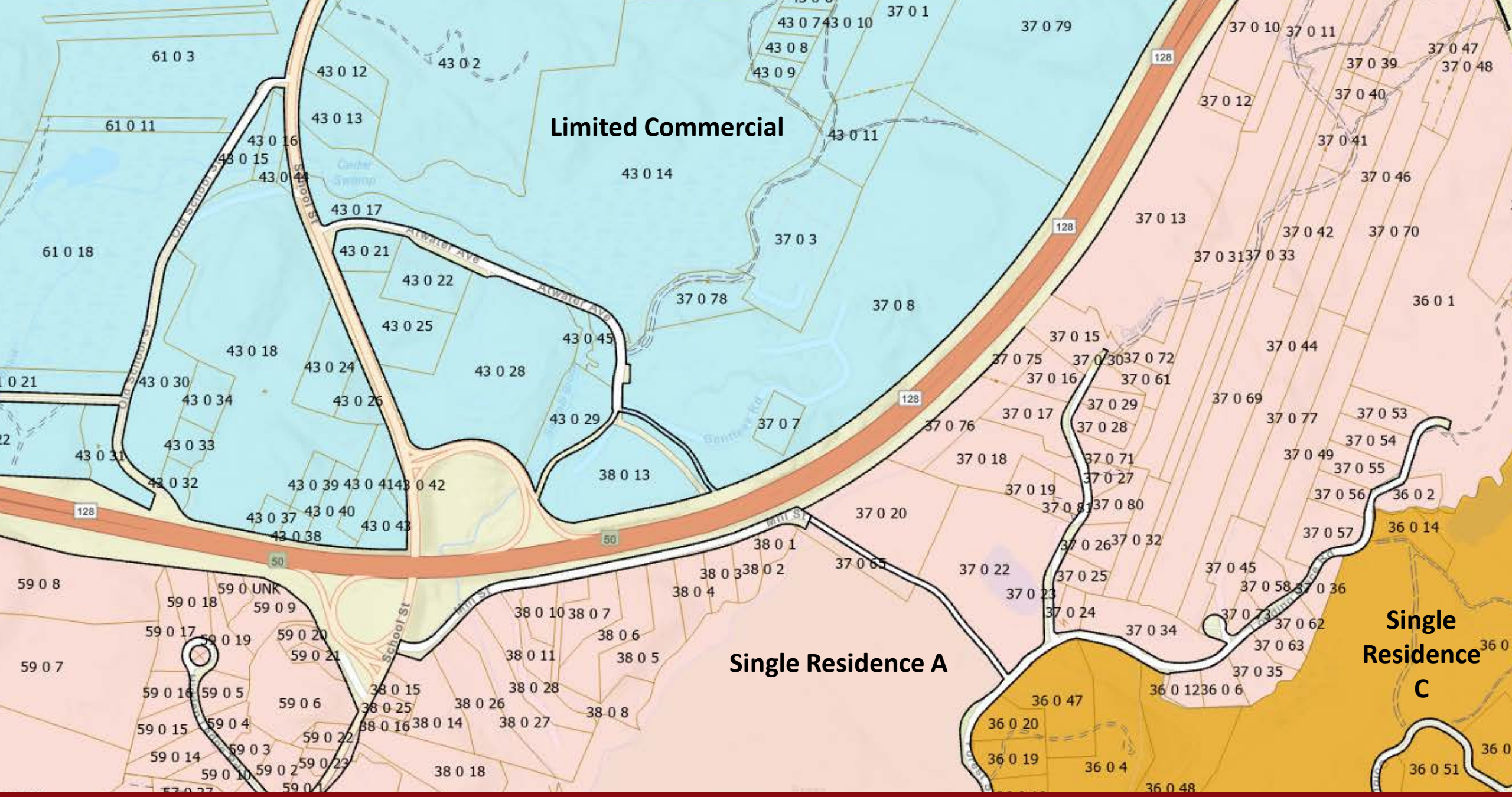


## Neighborhood













**Natural Features**





**Natural Features**





**Natural Features**





**Natural Features**





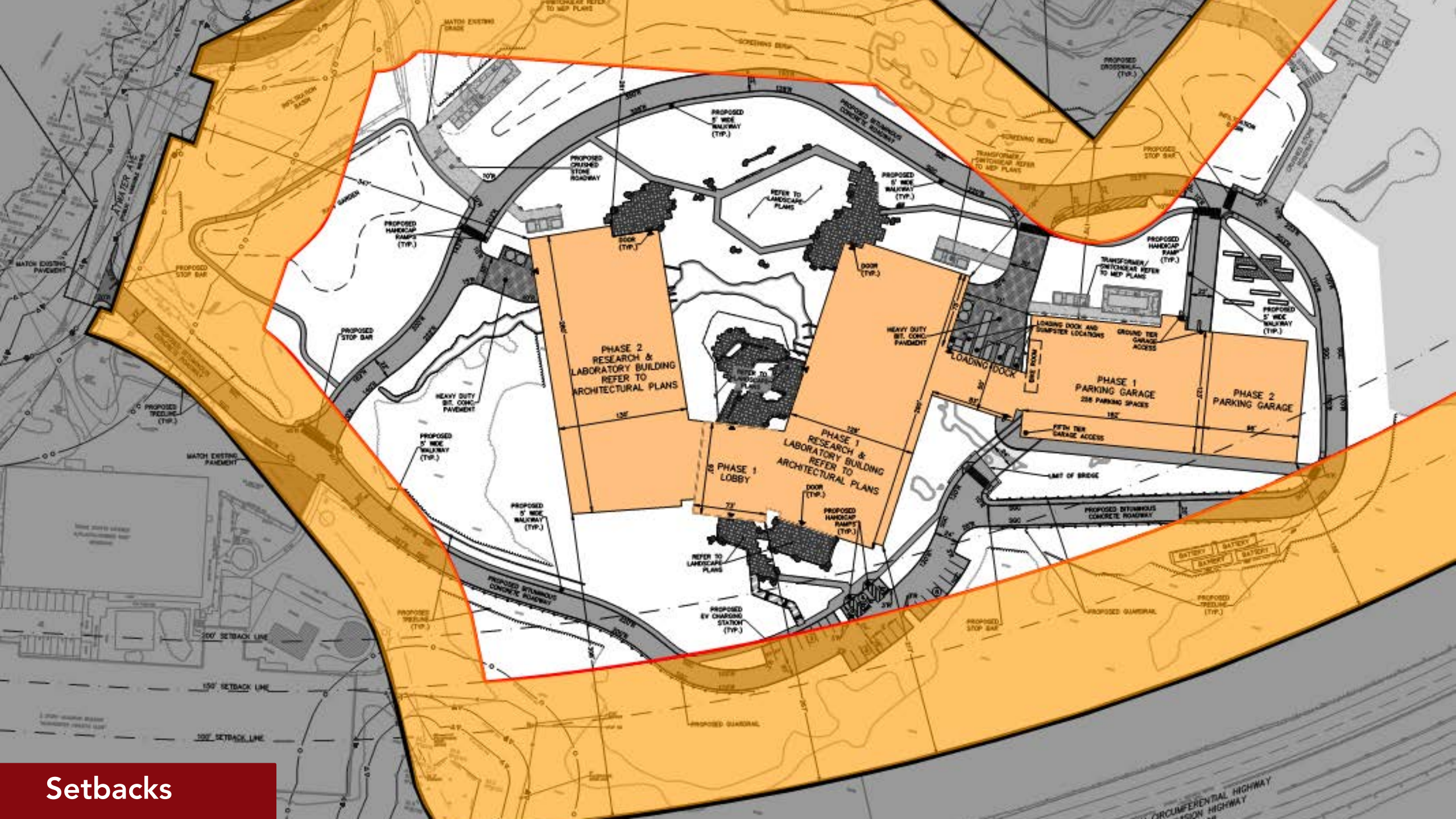
**Natural Features**





**Natural Features**



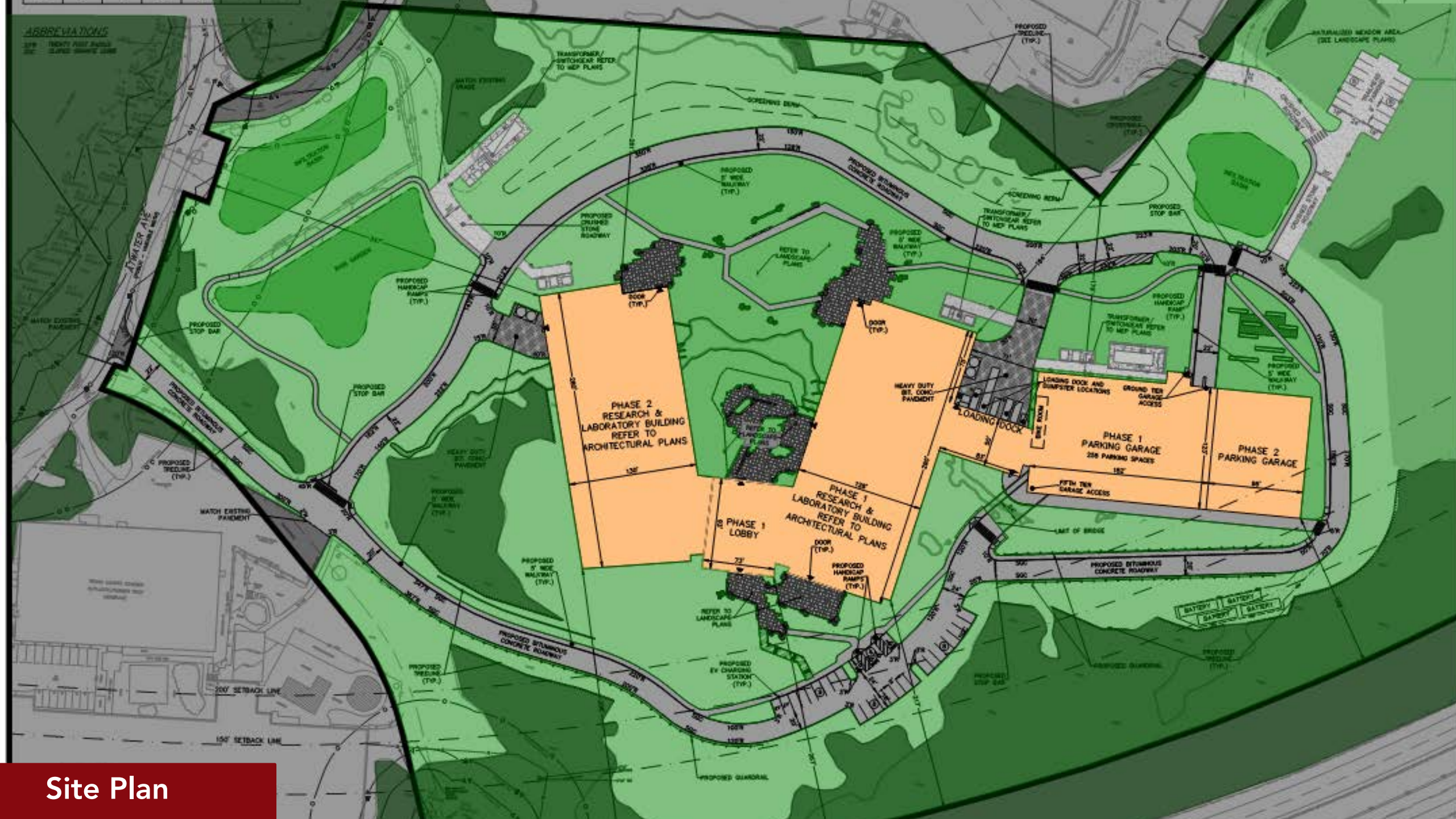


Setbacks



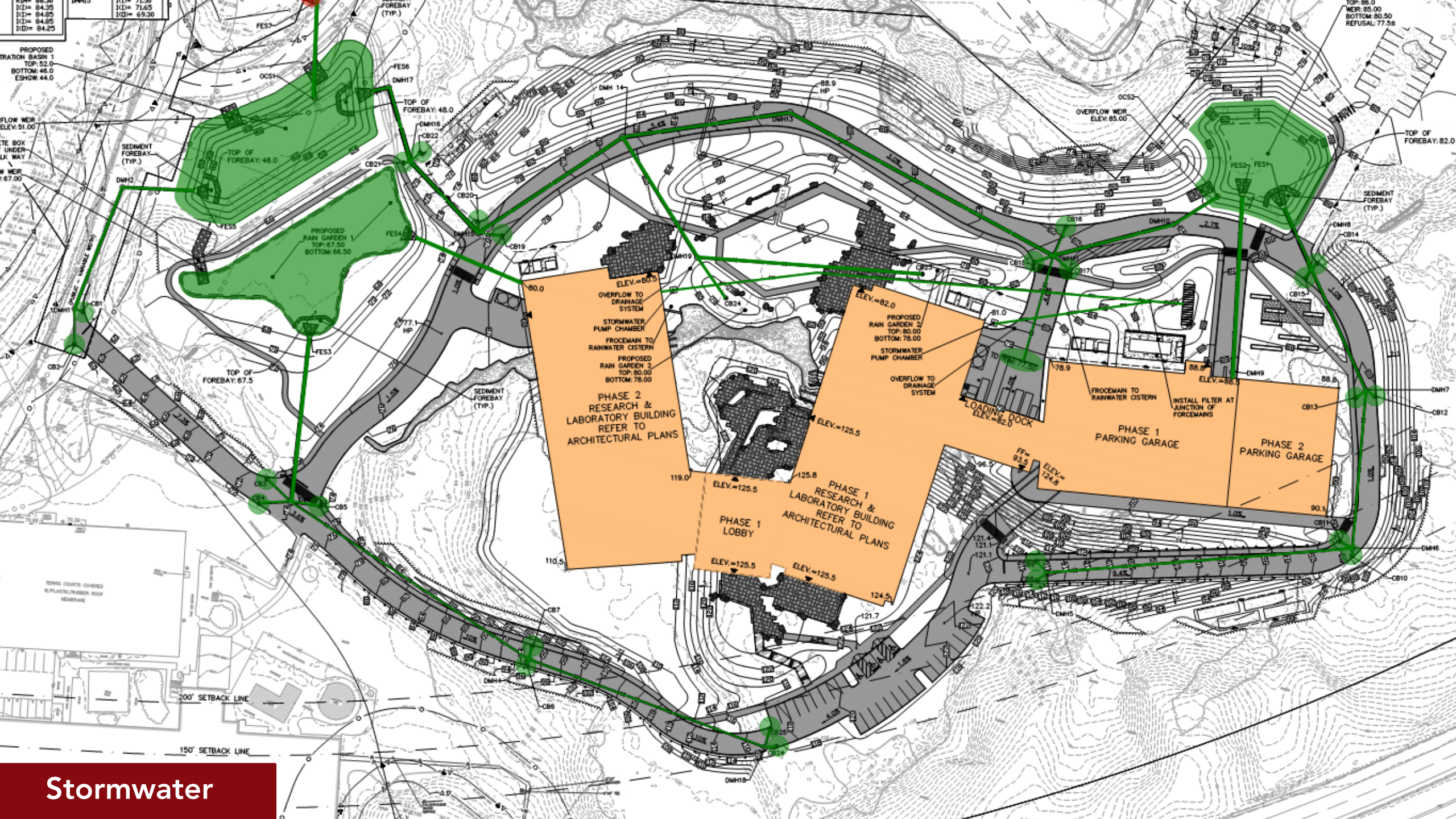
199 NORTH AUST. JOURNAL  
200 LANGE, M. & J. 1998

199 NORTH AUST. JOURNAL  
200 LANGE, M. & J. 1998



## Site Plan





Stormwater















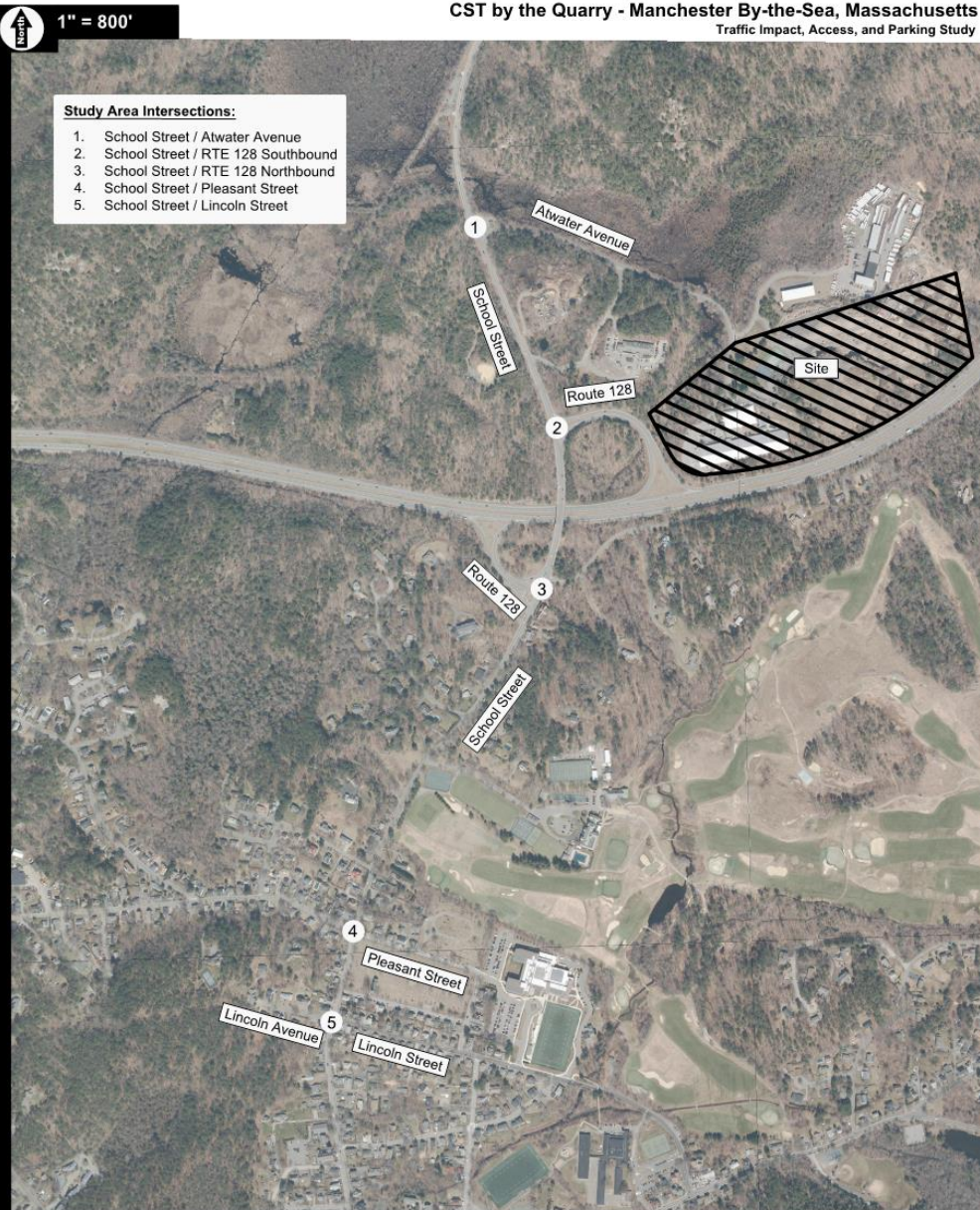


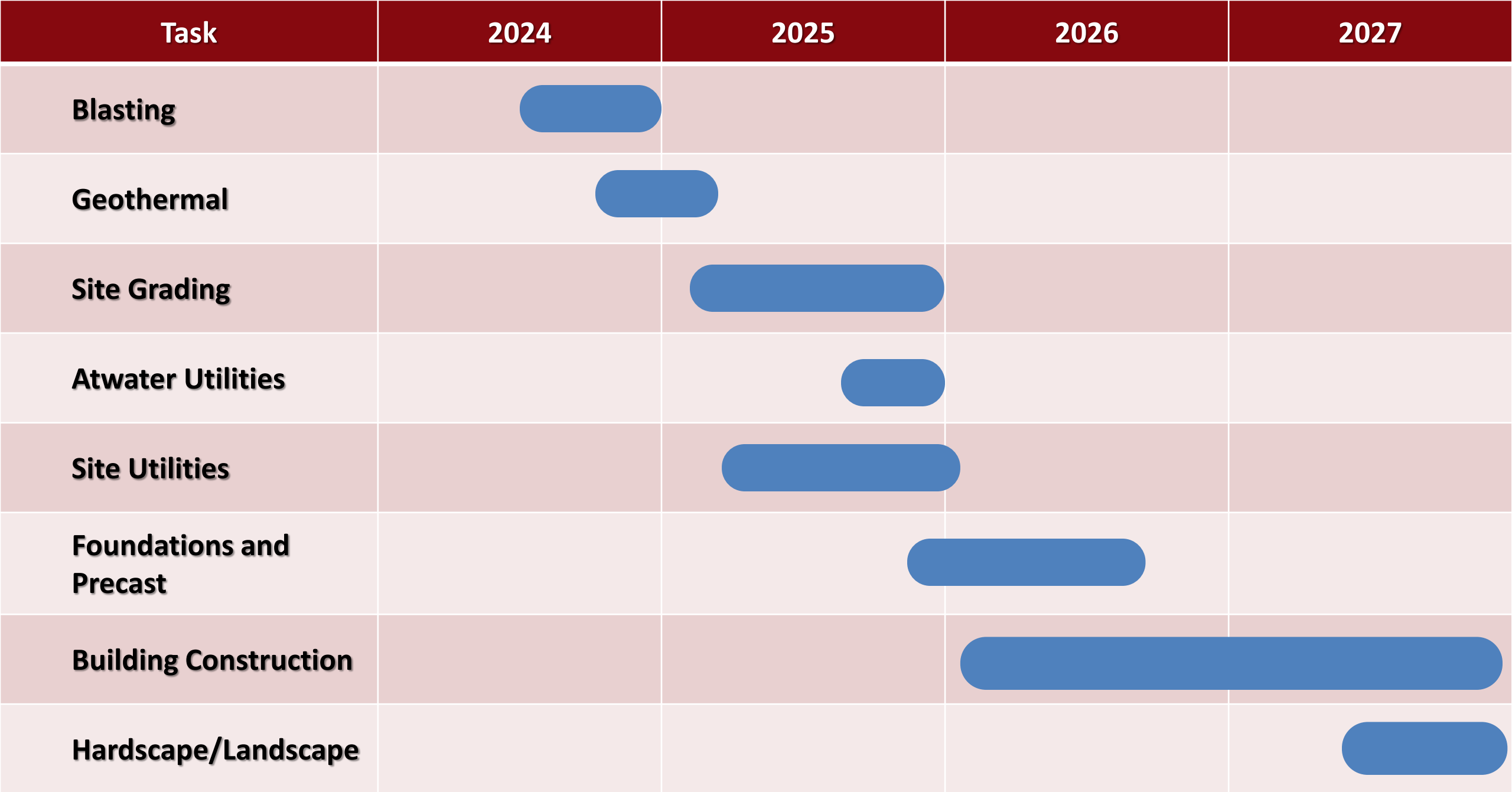
Figure 1

Project Location Map  
& Study Area Intersections

## Off-site mitigation measures:

- Limited pavement marking and traffic signage improvements at the intersection of School Street / Atwater Avenue.
- Potential Construction of a traffic control signal at the intersection of School Street / Route 128 NB Ramps / Mill Street prior to occupancy of Phase 2 and in coordination with MassDOT and the Town.
- Significantly improve accommodations for bicycles along School Street with application of buffered bicycle lanes and along Atwater Avenue with shared use lane markings.





Schedule



# AERIAL VIEW LOOKING SOUTH





# QUARRY GARDEN VIEW





AERIAL VIEW LOOKING NORTH



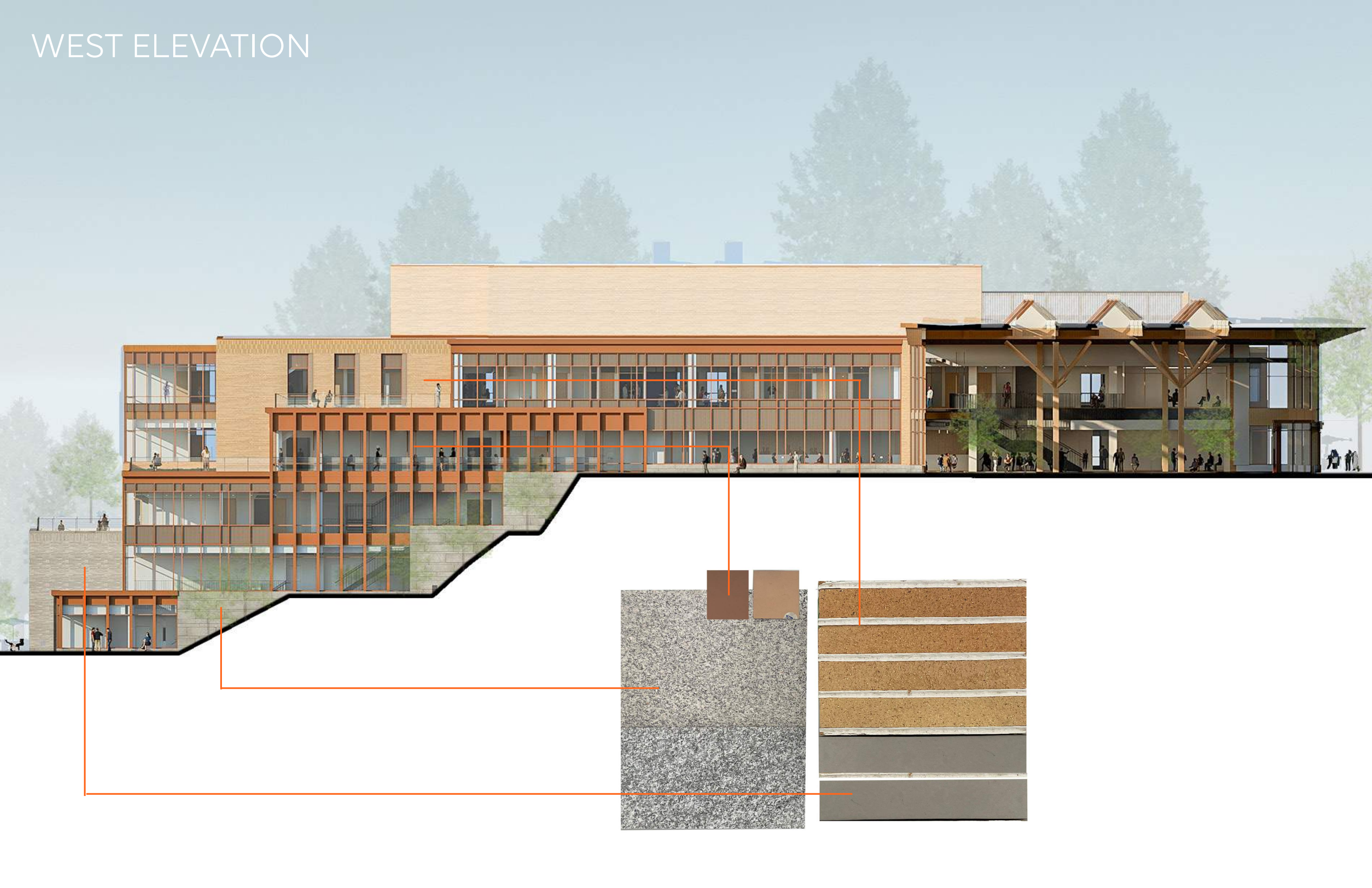


# ENTRY LOBBY VIEW



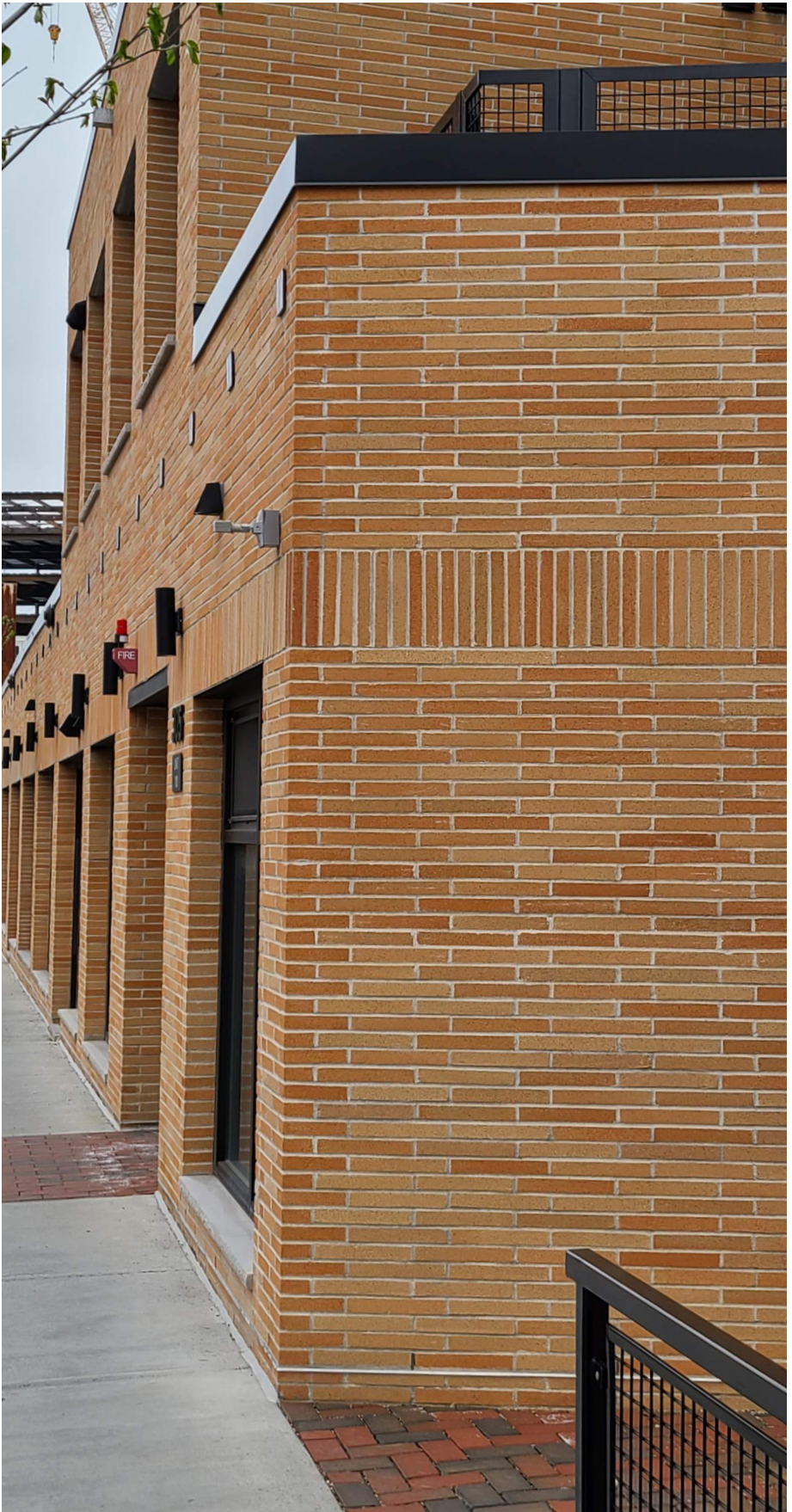
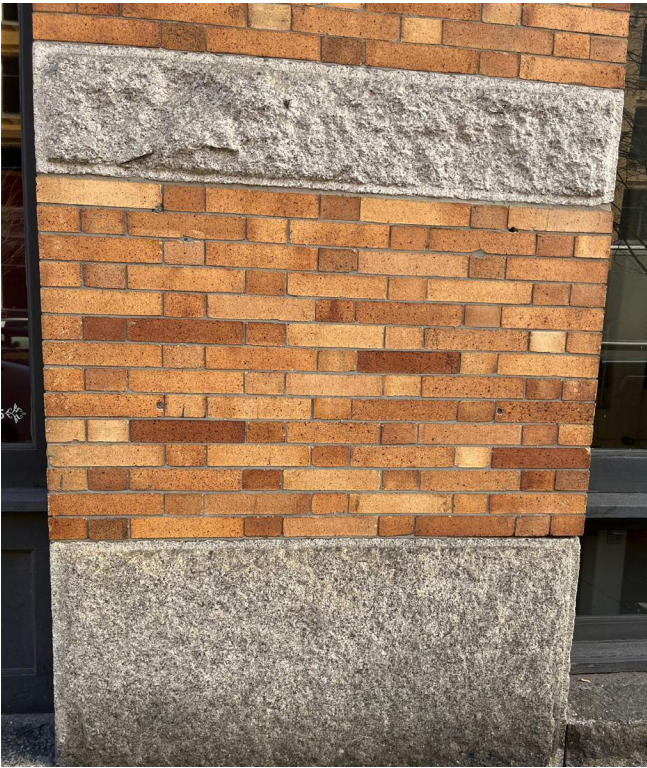


WEST ELEVATION





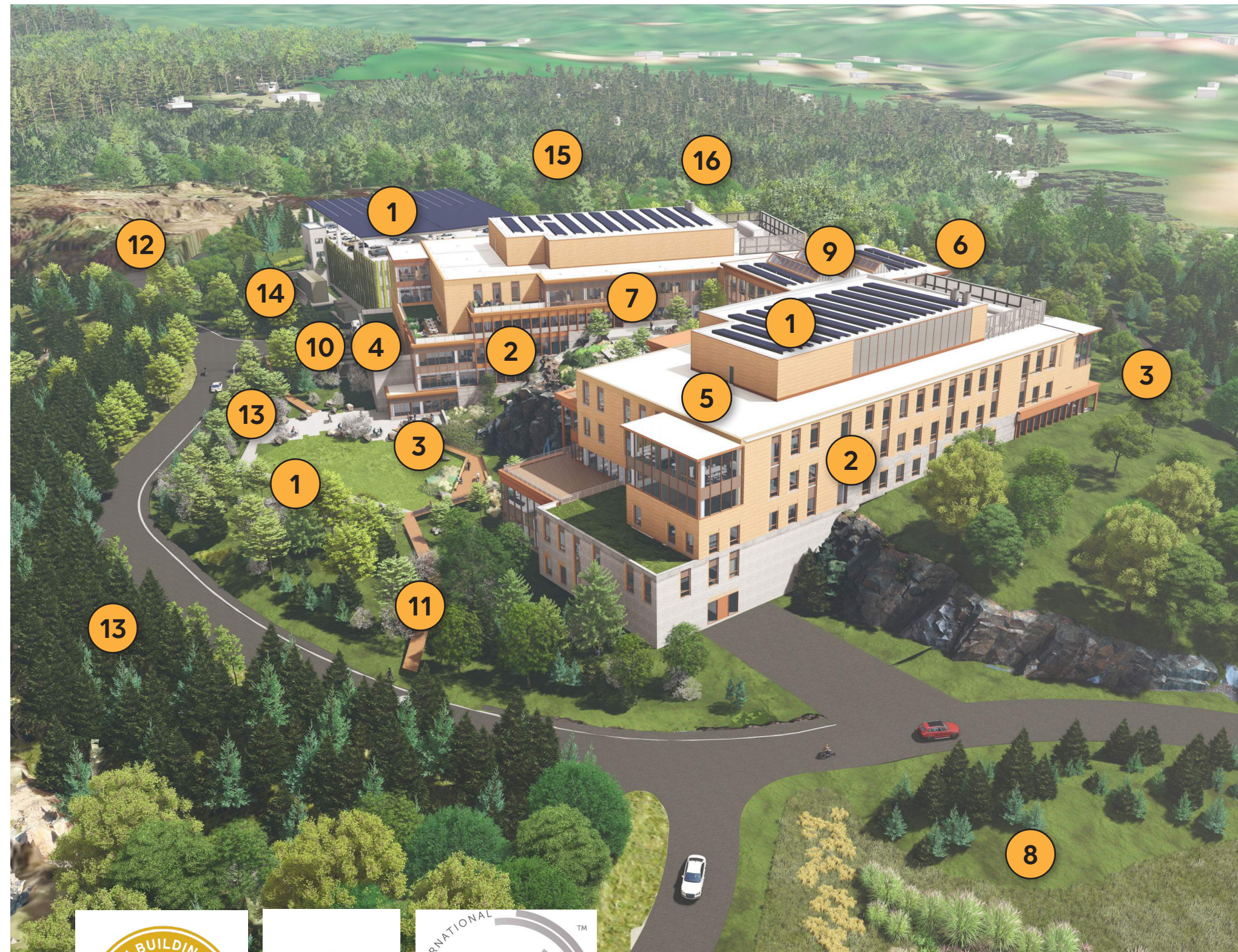
# MATERIAL PALETTE





# SUSTAINABILITY FEATURES

- 1 On-site renewable energy
- 2 Envelope designed to maximize natural light and minimize heat gain
- 3 Indoor / outdoor connections
- 4 Biophilic design strategies throughout to connect humans to nature
- 5 High SRI roof to minimize heat absorption
- 6 Bird safe glass
- 7 Access to daylight & views for improved well-being, with daylight sensors for energy use reduction
- 8 Stormwater management & rain gardens sized for future climate change projections
- 9 Mass timber lobby structure for lower carbon
- 10 Healthier Materials & Indoor air quality monitoring
- 11 Campus accessibility, walkability & wayfinding
- 12 Public parking & trailhead connection to Monoliths
- 13 Native plantings and ecological services restoration
- 14 Rainwater/greywater collection for site irrigation
- 15 Battery storage
- 16 Building load reduction and electrification strategies



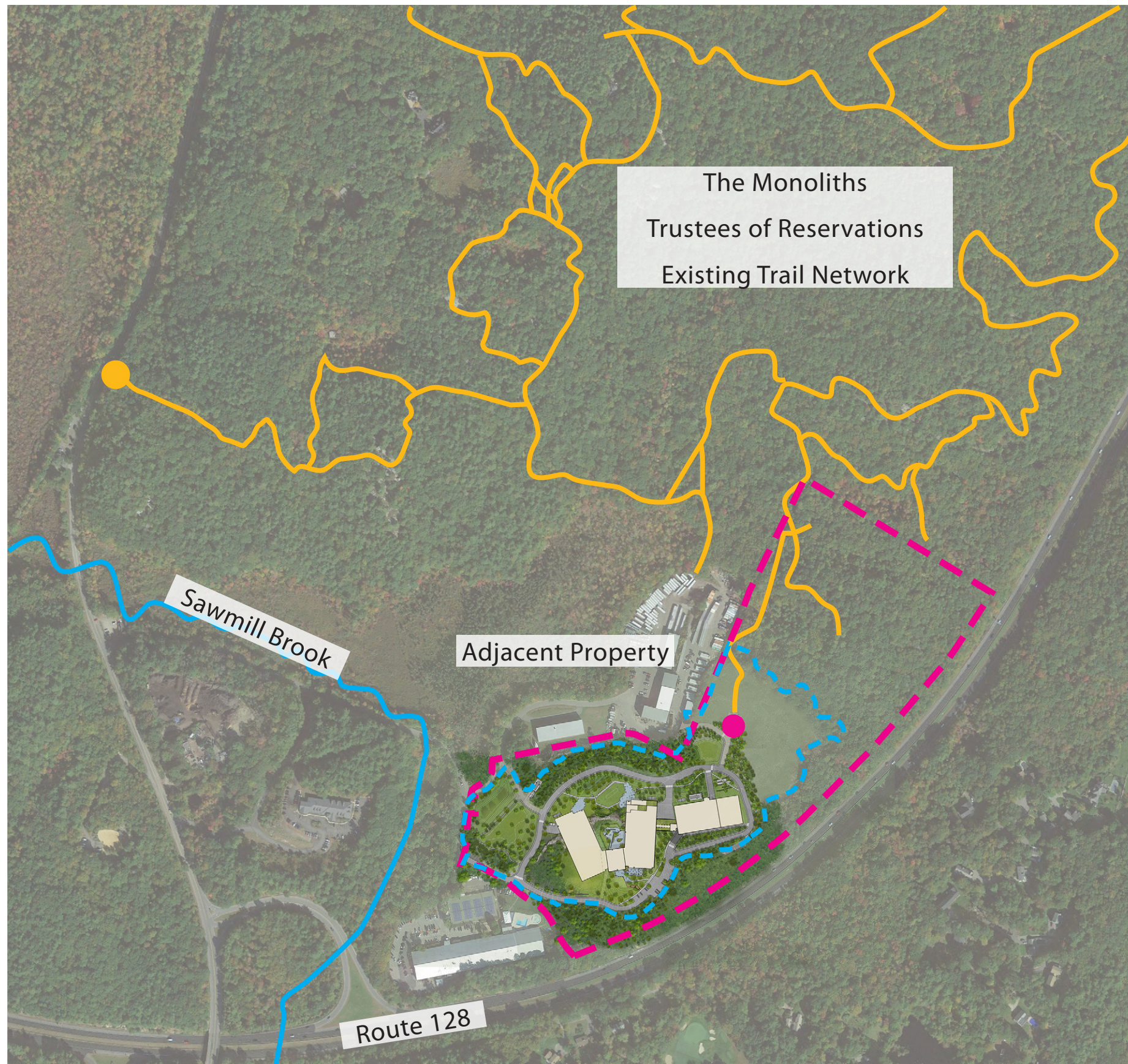












Proposed Trailhead Parking (16 spaces) and Existing Trail

0 | 150 | 300 | 600

- Existing Trailhead Entrance
- Existing Trails
- Proposed Trailhead Parking
- Property Line
- Limit of Work

0 | 500 | 1000 | 2000





**DRONE VIEW 1 - EXISTING CONDITIONS LOOKING EAST**





**AERIAL VIEW 1 - PROPOSED DESIGN LOOKING EAST**





**DRONE VIEW 2 - EXISTING CONDITIONS LOOKING SOUTH WEST**





**AERIAL VIEW 2 - PROPOSED DESIGN LOOKING SOUTH WEST**





**SITE PLAN**





- Vegetation to remain  
Approx. 35,400 sf
- Vegetation to remove  
approx. 83,100 sf
- 63,500 sf trees
- 19,600 sf brush understory
- Proposed new tree canopy (10 year maturity)  
approx. 150,000 sf





- 1 Naturalized berm/  
wooded hillside
- 2 Woodland restoration
- 3 Successional woodland
- 4 Undisturbed mixed forest
- 5 Successional field at  
existing disturbed dry  
meadow
- 6 Successional field at  
open soil areas
- 7 Restoration nursery
- 8 New England grassland  
habitat
- 9 Wet meadow/  
detention basin
- 10 Rain garden
- 11 Rain garden buffer zone
- 12 Recreational eco-lawn  
with micro clover





**MAIN ENTRANCE UNIVERSALLY ACCESSIBLE APPROACH**





**ENTRY PLAZA**





**UPPER QUAD - VIEW SOUTH TO LOBBY**





**QUARRY GARDEN VIEW TOWARDS PH I BUILDING**







# COLUMBIA

*We're with you*

**Massachusetts Based**

HQ North Reading

Serving the New England Region

*BBJ* Largest General Contractors

*BBJ* Largest Family-Owned Business

*BBJ* Largest Private Companies

*BBJ* Top Charitable Contributor

*ENR* Top 10 New England Contractors

*ENR* Top 400 Contractors

*ENR* Top Green Contractors

Founded

**1925**

Employees

**220+**

**90%**

Repeat Clients

**\$400M**

Average Annual  
Construction Volume

## Markets Served

Science + Technology | Corporate |  
Healthcare | Hospitality | Academic |  
Energy



# Longtime Partnership

*with Cell Signaling & Associated Companies*



**Cell Signaling  
Beverly Campus**



**New England Biolabs  
Ipswich & Rowley Campuses**



**Cell Signaling  
Danvers Campus**





# Complex Building Experience



Boston  
Scientific



Cell Signaling  
TECHNOLOGY®

moderna®

SIEMENS



ThermoFisher  
SCIENTIFIC